

Submitted to



Department of Agriculture, Cooperation & Farmers Welfare Submitted by



Knowledge Partner
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## CREDIT CITATION

Preparation of this document has been possible with broad-based support and cooperation from various stakeholders. NABARD Consultancy Services hereby, sincerely and gratefully acknowledges the support and valuable co-operation extended by them.

Our sincere thanks are also due to all others who directly or indirectly helped NABCONS in preparation of this document.



# DPR Template for projects under Agriculture Infrastructure Fund<sup>1</sup>

To be filled by the applicant

### 1. Details of the Applicant

SN	Particulars	Details
i.	Name of the Applicant	
ii.	Constitution Legal Status of Applicant: (i.e. Govt. organization, NGO, Co-operative society, Company, partnership firm, proprietorship firm, Individual, FPO, Self Help Group, etc.)	
iii.	Registration No. of Applicant/CIN	
iv.	GST No. of Applicant	
v.	Date of Establishment/ Incorporation	
vi.	Address of the registered office	
vii.	PAN No. of Applicant	
viii.	Address of the proposed site	
ix.	District	
X.	State	
xi.	Pin Code	
xii.	Whether lead promoter belong to SC/ ST/ Woman/Minority	

<sup>\*</sup>Details of associates/ allied firms, if any may also be provided.

## 2. Contact details of the Applicant/Promoter(s)/Partner(s)/Directors(s)/ Members including addresses, telephone, mobile, fax, e-mail, website, PAN etc.

SN	Name of Aplicant/ Promoter(s)/ Partner(s Director(s)/ Members	3)/	Address	Telephone No.	Mobil No.	le	E-mail Id	Any other details
1								
			To be filled	by the applica	nt			
2								

<sup>&</sup>lt;sup>1</sup> This template is prepared keeping in mind the essential information required by the lending institutions to process the loan application. Different formats of table/description can be used for preparation of the DPR but all the required information in template should be included in the DPR.



## 3. Details of the Promoter(s)/Partner(s)/Directors(s)/ Members

S N	Name of Promoter(s)/ Partner(s)/ Director(s)/ Members	Aadha No.	ar	PAN No.	Academic and technical Qualificati on	Net Worth	DIN No.	Credit Rating	Date of Share holding	Partner profit sharing ratio
1										
				To be	filled by the ap	plicant				
2										

## 4. Relative experience of the Applicant/Promoter(s)/Partner(s)/Directors(s)/Members

SN	Name of lead Applicant/Promoter(s)/P Members of Applicant Ent		Detail of Experience	Details of Turnover (year-wise)	Supporting Document attached, if any (Yes/No)
1					
		To be f	illed by the ap	plicant	
2					

## 5. Details of Existing Banking and Credit facilities of the Applicant/ Promoter(s)/ Partner(s)/ Directors(s): N.A.

S N	Types of Facility	Name of Bank and Branch	Limits	Outstandi ng as on dd/mm/yyy	Securities	Rate (	Repayment terms	Purpose
1	Cash Credit	-		-	-	-	-	-
2	Term Loan	-		To be filled b	y the applica	nt _	-	-
3	Others	-	-	-	-	-	-	-



#### 6. Details of GST Returns submitted, if any or status of registration

Not Applicable

#### 7. Project Details

The promoter has good experience in the related fields also have good contacts in the market which will help to assure customers for the unit. It is expected that in the first year the promoter will be able to get 75% occupancy of warehouse. With the increasing population the demand for agricultural produce is increasing and so the warehouses will also be in demand.

The said warehouse will be constructed under the "NABARD Rural Warehouse Scheme" declared by Central Government of India intending to give a boost to creation of rural storage infrastructure. The warehouse build shall be structurally sound on account of engineering considerations and functionally suitable to store the agriculture produce.

- **a.** Objective of the proposed project: To meet the requirements of the farmers and other related bodies for storing farm produce. It will also connect the players in ecosystem and hence, improve avenues for collaboration between entrepreneurs and farmers.
- **b.** Category of proposed infrastructure as per the Scheme:

SN	Component	Mark Tick (√)
1	Supply chain	-
2	Warehouses	✓
3	Silos	-
4	Pack Houses	-
5	Assaying Unit	-
6	Sorting & Grading unit	-
7	Cold Chain	-
8	Logistics facilities	-
9	Primary Processing Centres	-
10	Ripening Chambers	-
11	Organic input production	-
12	Bio stimulant production unit	-
13	Infrastructure for Smart and precision agriculture	-
14	Projects identified for providing supply chain infrastructure for clusters of crops including export clusters.	-
15	Projects promoted by Central/State/Local Governments or their agencies under PPP for building community farming assets or post-harvestmanagement projects.	-
16	Any other (please Specify)	-

c. Type of Operating Model (Rental, PPP, captive, Lease, Franchise etc.) and details: Rental



#### 8. Land Details:

Exact details to be filled by the applicant

SN	Particulars	Details
1	Land Area	9800.00 Sq.mtrs
2	Status of Legal title & Possession	Owned
3	if leased, Period of lease	-
4	Coordinates of location	
5	Details of CLU	NA
	Connectivity to roads	
6	I. State Highway (in Km.)	1 KM
	II. National Highway (in Km.)	30 KM
7	Availability of Water	Yes
8	Availability of Power	Yes

## 9. Proposed facilities:

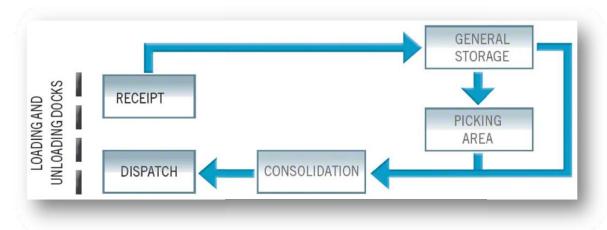
## I. Details of proposed facility

S N	Type of facilities proposed to be created	No. of Units	Total Capacity [MT, Ltrs, MT/Hr.	No. of Days of operation
1	Warehouse	1	5021.78 MT	360 Days
2	Silos	-	-	-
3	Pack-house	-	-	-
4	CA Store	-	-	-
5	Cold store	-	-	-
6	Frozen store	-	-	-
7	Pre-cooling Chambers	-	-	-
8	Assaying, Sorting, Grading, Waxing, Weighing, Packing facility [Modify as peractual]	-	-	-
9	Ripening Chambers	-	-	-
10	IQF	-	-	-
11	Blast Freezing	-	-	-
12	Refrigerated Vehicles/ Reefer vans	-	-	-
13	Mobile Pre-coolers	-	-	-
14	Insulated/ non-insulated distribution vehicle	-	-	-
15	Irradiation Facility	-	-	-
16	Organic input production	-	-	-
17	Bio Stimulant production units	-	-	-



18	Others (Specify)	-	-	-
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- II. Details of technologies to be used/alternative technologies Granulator: The godown will have proper ventilation system with air inflets, windows, moisture systems, and control systems followed by proper arrangement for firefighting equipment's.
- III. Flow chart of activity process



**10.** Detailed timeline for construction of proposed project and proposed date for commencement of operation: Construction of the project will start in Sept, 2020 and its commencement from Jan, 2021

#### 11. Proposed Project Financials

**a.** Estimated Project cost details

SN	Items	Amount (₹ in lakhs)
1	Site Development	-
2	Civil Works	159.63
3	Technical Civil Works/Errection etc.	-
4	Plant & Machinery (P&M)	-
5	Fixed cost on power supply connection or/ and Generator set/solar system etc.	-
6	Common Utilities like Water/ETP/ STP, etc.	-
7	Pre-operative Expenses	-
8	Interest During Construction	-
9	Contingencies	-
10	Working capital	5.37
	Total Project Cost	165.00

**b.** Means of finance



SN	Items	Amount (₹ in lakhs)	Percentage (%)
1	*Promoter's Equity	16.5	10%
2	Capital Subsidy/ Benefit from other Central/ State Scheme	-	
3	Loan (TL +CC)	148.5	90%
	Total	165.00	

## **c.** Basic Revenue Projections (₹ in lakh)

SN	Item	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
1	Turnover	301.31	339.07	380.08	424.57	472.80	525.06	553.94
2	Cost of Operations	18.02	18.94	19.92	20.95	22.04	23.19	24.26
3	Gross Profit	283.29	320.13	360.16	403.62	450.76	501.87	529.68
4	Earnings Before Interest, Tax, Depreciation and Amortization (EBITDA)	283.29	320.13	360.16	403.62	450.76	501.87	529.68
5	Profit before taxation	258.282	297.791	340.578	386.651	436.280	489.752	519.827
6	Profit after taxation	180.797	208.454	238.405	270.656	305.396	342.826	363.879



#### d. Financial Parameters

SN	Particulars	Details (Ratio/%)	Ref Page No. in DPR*
1	Internal Rate of Return (IRR) [(a) With and (b) without grant/ subsidy]	(a) 63.94% (b) 59.76%	-
2	Avg. Debt Service Coverage Ratio (DSCR)	13.89	-
3	Break Even Point (BEP)	71.51%	-
4	Debt-Equity Ratio ( TTL/TNW)	0.574	-
5	Fixed Assets Coverage Ratio	5.377	-

- e. Credit Facilities proposed
  - I. Fund Based

a) Term Loan Rs. 143.13 Lakhs

b) Working Capital (Attach Assessment of working capital, if proposed)

Rs. 5.37 lakhs

- II. Non Fund Based: Nil
- **f.** Collateral Security proposed to be offered and its approximate value for the applicable cases. (To be furnished only in case of loans above Rs.2 crore): N.A.
- **g.** Repayment Schedule (Including moratorium period)
- **h.** Details of Statutory/other approvals/registrations (status)
- 12. Availability of Raw Materials in the Catchment Area provide details such as Adequate Volume, Wider Mix of Raw Materials, Days of Operation in a Year along with supporting data. Based on this information feasibility/viability of the project should be justified.
- 13. Details of the catchment area of the project

S.N	Location of the Catchment (Primary/Secondary)	Name Village/Dist/ APMC	Commoditiesto be sourced	Quantitiesto be sourced [MT]
	(2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	APMC		( per annum)



1		
2		

<sup>\*</sup>DPR should comprised of detailed chapter on proposed catchment (production and supply statistics).

- 14. Details of existing demand of the product and marketing arrangements (including e-trading), possibility of for leasing with FCI/CWC/SWC/e-commerce players / retailers for assured cash flows if any.: NA
- 15. Employment Generation projections
  - a. Direct Employment: (Skilled and Semi-skilled)......8
  - b. Contractual Employment with no. of days: .....10/360 days
  - c. Indirect Employment (specify): ...5
- 16. Details of renewable/ alternate energy sources including solar energy, if any, proposed to be used for operating the project including inter alia, details of power generation.: NA
- 17. Details of pollution issues (if any) and adoption of modern technology for reducing the carbon footprints and increasing operational efficiency:- Not Applicable

SN	Name of technology/item	Basic cost (Excluding taxes etc.)	How the technology will help in reducing carbon footprint and/or increase in operationalefficiency
1	-	-	-
2			

18. List of Manufacturers/ Suppliers of P&M (enclose quotations)





Certify that the information / contents as above furnished by me / us are true to the best of my / our knowledge and belief and nothing material has been concealed. In case, any information furnished in the application is found false, my / our application may be rejected out at any stage by the Bank and not eligible under Agriculture Infrastructure Fund scheme.

To be filled by the applicant

Signature of the Applicant

Place: \_\_\_\_\_



## **Annexures**

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Assumptions	Assumptions!A1

## **DPR Without subsidy**

## Annexure 1 - Estimated cost of the project

Estimated	cost of project	
		Grand Total (in
Sr. No.	Particulars	lakhs)
1	Land and site development	
(a)	Land (Lease in name of company)	-
	Total	-
2	Civil Work	
(a)	Civil Work	159.63
	Total	159.63
3	Plant and Machinery (indegenous)	
(a)	Plant and Machinery	-
	Total	-
4	Miscellanoeus Fixed Assets	
(a)	Cost	-
5	Working Capital Margin	5.37
6	Preliminary Expenses	
(a)	Security Deposit	-
	Total	
	Pre-Operative Expense	
	(for 6 months upto the date od commencement of commercial production)	
(a)	Establisment and Travelling and Other Expenses	
(b)	Legal and Misc Expense	_
(5)	Total	_
	Total Cost of Project	165.00

#### Annexure 2 - Means of Finance

Sr. No.	Item	Grand Total (in lakhs)
	1 Promoter's equity	16.50
	2 Eligible Assistance	-
	3 Term Loan	143.13
	4 CC Limit	5.37
	Total	165.00

#### Annexure 4 - Estimated Cost of Production

Electricity Expense   330,000   342,000   354,600   367,830   381,722   396,308   396,308   396,308   396,308   365,308   396,308   396,308   365,308   396,308   39	Sr. No	Description Year ending March 31st									
Administrative salaries and wages 1,272,000 1,348,320 1,429,219 1,514,972 1,605,871 1,702,223 1,804,356 1,912,618 2,0 Electricity Expense 330,000 342,000 354,600 367,830 381,722 396,308 396,308 396,308 3 Stationery expense 200,000 204,000 208,080 212,242 216,486 220,816 225,232 229,737 2 Total 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6  Cost of Sales 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6  Expected sales revenue 30,130,680 33,907,059 38,007,693 42,456,829 47,280,397 52,506,125 55,393,962 58,440,630 616,6  Gross Profit 28,328,660 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9  Financial expense Interest on Term Loan 850,530 743,280 611,280 479,280 347,280 215,280 83,280 -  Interest on Term Loan 53,700 53,700 53,700 53,700 53,700 53,700 53,700 10 total 904,230 796,980 664,980 532,980 400,980 268,980 136,980 53,700 10 depreciation 904,230 796,980 664,980 532,980 400,980 268,980 136,980 53,700 10 depreciation 1,596,300 1,596,300 1,366,570 1,293,003 1,163,703 1,047,332 942,599 8,843,339 763,505 6 10 Net Profit before Tax 25,828,150 29,779,089 34,057,811 38,665,103 43,628,006 48,975,199 51,982,746 55,084,762 58,20 1,000 1			I	II	III	IV	V	VI	VII	VIII	IX
Electricity Expense 330,000 342,000 354,600 367,830 381,722 396,308 396,308 396,308 396,308 Stationery expense 200,000 204,000 208,080 212,242 216,486 220,816 225,232 229,737 2 1 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6 2,6 2,6 2,6 2,6 2,6 2,6 2,6 2,6		No of Working months	12	12	12	12	12	12	12	12	12
Electricity Expense 330,000 342,000 354,600 367,830 381,722 396,308 396,308 396,308 396,308 Stationery expense 200,000 204,000 208,080 212,242 216,486 220,816 225,232 229,737 2 1 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6											
Electricity Expense 330,000 342,000 354,600 367,830 381,722 396,308 396,308 396,308 396,308 Stationery expense 200,000 204,000 208,080 212,242 216,486 220,816 225,232 229,737 2 1 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6											
Stationery expense         200,000         204,000         208,080         212,242         216,486         220,816         225,232         229,737         2           Total         1,802,000         1,894,320         1,991,899         2,095,044         2,204,079         2,319,347         2,425,896         2,538,662         2,6           Cost of Sales         1,802,000         1,894,320         1,991,899         2,095,044         2,204,079         2,319,347         2,425,896         2,538,662         2,6           Expected sales revenue         30,130,680         33,907,059         38,007,693         42,456,829         47,280,397         52,506,125         55,393,962         58,440,630         61,6           Gross Profit         28,328,680         32,012,739         36,015,794         40,361,785         45,076,318         50,186,778         52,968,065         55,901,967         58,9           Interest on Term Loan         850,530         743,280         611,280         479,280         347,280         215,280         83,280         -           Interest on WC Loan         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700         53,700<		Administrative salaries and wages	1,272,000	1,348,320	1,429,219	1,514,972	1,605,871	1,702,223	1,804,356	1,912,618	2,027,375
Total 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6  Cost of Sales 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6  Expected sales revenue 30,130,680 33,907,059 38,007,693 42,456,829 47,280,397 52,506,125 55,393,962 58,440,630 61,6  Gross Profit 28,328,680 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9  Financial expense Interest on Term Loan 850,530 743,280 611,280 479,280 347,280 215,280 83,280 -  Interest on WC Loan 53,700 53,700 53,700 53,700 53,700 53,700 53,700 53,700 10 total 904,230 796,980 664,980 532,980 400,980 268,980 136,980 53,700 10 depreciation 1,596,300 1,436,670 1,293,003 1,163,703 1,047,332 942,599 848,339 763,505 60 Net Profit before Tax 25,828,150 29,779,089 34,057,811 38,665,103 43,628,006 48,975,199 51,982,746 55,084,762 58,2 Income Tax 7,748,445 8,933,727 10,217,343 11,599,531 13,088,402 14,692,560 15,594,824 16,525,429 17,44,450 Distribution of profits (80%) 14,463,764 16,676,290 19,072,374 21,652,458 24,431,683 27,426,112 29,110,338 30,847,467 32,6 Distribution of profits (80%)		Electricity Expense	330,000	342,000	354,600	367,830	381,722	396,308	396,308	396,308	396,308
Cost of Sales 1,802,000 1,894,320 1,991,899 2,095,044 2,204,079 2,319,347 2,425,896 2,538,662 2,6  Expected sales revenue 30,130,680 33,907,059 38,007,693 42,456,829 47,280,397 52,506,125 55,393,962 58,440,630 61,6  Gross Profit 28,328,680 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9  Financial expense		Stationery expense	200,000	204,000	208,080	212,242	216,486	220,816	225,232	229,737	234,332
Expected sales revenue 30,130,680 33,907,059 38,007,693 42,456,829 47,280,397 52,506,125 55,393,962 58,440,630 61,6 Gross Profit 28,328,680 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9 Interest on Term Loan 850,530 743,280 611,280 479,280 347,280 215,280 83,280 - Interest on WC Loan 53,700 53,		Total	1,802,000	1,894,320	1,991,899	2,095,044	2,204,079	2,319,347	2,425,896	2,538,662	2,658,014
Expected sales revenue 30,130,680 33,907,059 38,007,693 42,456,829 47,280,397 52,506,125 55,393,962 58,440,630 61,6 Gross Profit 28,328,680 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9 Interest on Term Loan 850,530 743,280 611,280 479,280 347,280 215,280 83,280 - Interest on WC Loan 53,700 53,											
Gross Profit 28,328,680 32,012,739 36,015,794 40,361,785 45,076,318 50,186,778 52,968,065 55,901,967 58,9  Financial expense  Interest on Term Loan 850,530 743,280 611,280 479,280 347,280 215,280 83,280 -  Interest on WC Loan 53,700 53,700 53,700 53,700 53,700 53,700 53,700 53,700 53,700  total 904,230 796,980 664,980 532,980 400,980 268,980 136,980 53,700  Operating profits (PBT) 27,424,450 31,215,759 35,350,814 39,828,805 44,675,338 49,917,798 52,831,085 55,848,267 58,9  depreciation 1,596,300 1,436,670 1,293,003 1,163,703 1,047,332 942,599 848,339 763,505 6  Net Profit before Tax 25,828,150 29,779,089 34,057,811 38,665,103 43,628,006 48,975,199 51,982,746 55,084,762 58,2  Income Tax 7,748,445 8,933,727 10,217,343 11,599,531 13,088,402 14,692,560 15,594,824 16,525,429 17,4  Profits after Tax 18,079,705 20,845,362 23,840,468 27,065,572 30,539,604 34,282,639 36,387,922 38,559,333 40,7  Distribution of profits (80%) 14,463,764 16,676,290 19,072,374 21,652,458 24,431,683 27,426,112 29,110,338 30,847,467 32,6		Cost of Sales	1,802,000	1,894,320	1,991,899	2,095,044	2,204,079	2,319,347	2,425,896	2,538,662	2,658,014
Financial expense Interest on Term Loan  850,530  743,280  611,280  479,280  347,280  215,280  83,280  - Interest on WC Loan  53,700		Expected sales revenue	30,130,680	33,907,059	38,007,693	42,456,829	47,280,397	52,506,125	55,393,962	58,440,630	61,654,864
Interest on Term Loan   850,530   743,280   611,280   479,280   347,280   215,280   83,280   -     Interest on WC Loan   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700     total   904,230   796,980   664,980   532,980   400,980   268,980   136,980   53,700     Operating profits (PBT)   27,424,450   31,215,759   35,350,814   39,828,805   44,675,338   49,917,798   52,831,085   55,848,267   58,9     depreciation   1,596,300   1,436,670   1,293,003   1,163,703   1,047,332   942,599   848,339   763,505   68,980   1,047,332   1,047,333   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,048,300   1,047,332   1,047,332   1,047,332   1,047,332   1,047,3		Gross Profit	28,328,680	32,012,739	36,015,794	40,361,785	45,076,318	50,186,778	52,968,065	55,901,967	58,996,850
Interest on Term Loan   850,530   743,280   611,280   479,280   347,280   215,280   83,280   -     Interest on WC Loan   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700   53,700     total   904,230   796,980   664,980   532,980   400,980   268,980   136,980   53,700     Operating profits (PBT)   27,424,450   31,215,759   35,350,814   39,828,805   44,675,338   49,917,798   52,831,085   55,848,267   58,9     depreciation   1,596,300   1,436,670   1,293,003   1,163,703   1,047,332   942,599   848,339   763,505   68,980   1,047,332   1,047,333   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,047,332   1,048,300   1,047,332   1,047,332   1,047,332   1,047,332   1,047,3											
Interest on WC Loan   53,700		Financial expense									
total 904,230 796,980 664,980 532,980 400,980 268,980 136,980 53,700  Operating profits (PBT) 27,424,450 31,215,759 35,350,814 39,828,805 44,675,338 49,917,798 52,831,085 55,848,267 58,9  depreciation 1,596,300 1,436,670 1,293,003 1,163,703 1,047,332 942,599 848,339 763,505 6  Net Profit before Tax 25,828,150 29,779,089 34,057,811 38,665,103 43,628,006 48,975,199 51,982,746 55,084,762 58,2  Income Tax 7,748,445 8,933,727 10,217,343 11,599,531 13,088,402 14,692,560 15,594,824 16,525,429 17,4  Profits after Tax 18,079,705 20,845,362 23,840,468 27,065,572 30,539,604 34,282,639 36,387,922 38,559,333 40,7  Distribution of profits (80%) 14,463,764 16,676,290 19,072,374 21,652,458 24,431,683 27,426,112 29,110,338 30,847,467 32,6		Interest on Term Loan	850,530	743,280	611,280	479,280	347,280	215,280	83,280	-	-
Operating profits (PBT)         27,424,450         31,215,759         35,350,814         39,828,805         44,675,338         49,917,798         52,831,085         55,848,267         58,9           depreciation         1,596,300         1,436,670         1,293,003         1,163,703         1,047,332         942,599         848,339         763,505         6           Net Profit before Tax         25,828,150         29,779,089         34,057,811         38,665,103         43,628,006         48,975,199         51,982,746         55,084,762         58,2           Income Tax         7,748,445         8,933,727         10,217,343         11,599,531         13,088,402         14,692,560         15,594,824         16,525,429         17,4           Profits after Tax         18,079,705         20,845,362         23,840,468         27,065,572         30,539,604         34,282,639         36,387,922         38,559,333         40,7           Distribution of profits (80%)         14,463,764         16,676,290         19,072,374         21,652,458         24,431,683         27,426,112         29,110,338         30,847,467         32,6		Interest on WC Loan	53,700	53,700	53,700	53,700	53,700	53,700	53,700	53,700	53,700
depreciation         1,596,300         1,436,670         1,293,003         1,163,703         1,047,332         942,599         848,339         763,505         6           Net Profit before Tax         25,828,150         29,779,089         34,057,811         38,665,103         43,628,006         48,975,199         51,982,746         55,084,762         58,2           Income Tax         7,748,445         8,933,727         10,217,343         11,599,531         13,088,402         14,692,560         15,594,824         16,525,429         17,4           Profits after Tax         18,079,705         20,845,362         23,840,468         27,065,572         30,539,604         34,282,639         36,387,922         38,559,333         40,7           Distribution of profits (80%)         14,463,764         16,676,290         19,072,374         21,652,458         24,431,683         27,426,112         29,110,338         30,847,467         32,6		total	904,230	796,980	664,980	532,980	400,980	268,980	136,980	53,700	53,700
depreciation         1,596,300         1,436,670         1,293,003         1,163,703         1,047,332         942,599         848,339         763,505         6           Net Profit before Tax         25,828,150         29,779,089         34,057,811         38,665,103         43,628,006         48,975,199         51,982,746         55,084,762         58,2           Income Tax         7,748,445         8,933,727         10,217,343         11,599,531         13,088,402         14,692,560         15,594,824         16,525,429         17,4           Profits after Tax         18,079,705         20,845,362         23,840,468         27,065,572         30,539,604         34,282,639         36,387,922         38,559,333         40,7           Distribution of profits (80%)         14,463,764         16,676,290         19,072,374         21,652,458         24,431,683         27,426,112         29,110,338         30,847,467         32,6											
Net Profit before Tax         25,828,150         29,779,089         34,057,811         38,665,103         43,628,006         48,975,199         51,982,746         55,084,762         58,2           Income Tax         7,748,445         8,933,727         10,217,343         11,599,531         13,088,402         14,692,560         15,594,824         16,525,429         17,4           Profits after Tax         18,079,705         20,845,362         23,840,468         27,065,572         30,539,604         34,282,639         36,387,922         38,559,333         40,7           Distribution of profits (80%)         14,463,764         16,676,290         19,072,374         21,652,458         24,431,683         27,426,112         29,110,338         30,847,467         32,6		Operating profits (PBT)	27,424,450	31,215,759	35,350,814	39,828,805	44,675,338	49,917,798	52,831,085	55,848,267	58,943,150
Income Tax   7,748,445   8,933,727   10,217,343   11,599,531   13,088,402   14,692,560   15,594,824   16,525,429   17,4		depreciation	1,596,300	1,436,670	1,293,003	1,163,703	1,047,332	942,599	848,339	763,505	687,155
Profits after Tax         18,079,705         20,845,362         23,840,468         27,065,572         30,539,604         34,282,639         36,387,922         38,559,333         40,7           Distribution of profits (80%)         14,463,764         16,676,290         19,072,374         21,652,458         24,431,683         27,426,112         29,110,338         30,847,467         32,6		Net Profit before Tax	25,828,150	29,779,089	34,057,811	38,665,103	43,628,006	48,975,199	51,982,746	55,084,762	58,255,995
Distribution of profits (80%) 14,463,764 16,676,290 19,072,374 21,652,458 24,431,683 27,426,112 29,110,338 30,847,467 32,6		Income Tax	7,748,445	8,933,727	10,217,343	11,599,531	13,088,402	14,692,560	15,594,824	16,525,429	17,476,799
		Profits after Tax	18,079,705	20,845,362	23,840,468	27,065,572	30,539,604	34,282,639	36,387,922	38,559,333	40,779,197
Profit transfer to balance sheet 3,615,941 4,169,072 4,768,094 5,413,114 6,107,921 6,856,528 7,277,584 7,711,867 8,1		Distribution of profits (80%)	14,463,764	16,676,290	19,072,374	21,652,458	24,431,683	27,426,112	29,110,338	30,847,467	32,623,357
		Profit transfer to balance sheet	3,615,941	4,169,072	4,768,094	5,413,114	6,107,921	6,856,528	7,277,584	7,711,867	8,155,839

<sup>1.</sup> Warehouse electricity are semi-fixed cost. Rs. 90,000 pa is fixed, balance is variable at Rs. 12 per unit usage

2. Electricity usage in units is given below

Usage in units	20000	21000	22050	23152.5	24310.125	25525.63125	25525.63125	25525.63125	25525.63125
Variable cost	240000	252000	264600	277830	291721.5	306307.575	306307.575	306307.575	306307.575

<sup>3.</sup> Stationery expense is fixed at Rs. 2,00,000 with annual increase of 2%

Capacity utilization in year I is 75% which will increase 5% annually

<sup>4.</sup> Revenue is Rs. 8 per kg per day which increase at 5.5% per annum

#### Annexure 5- Projected balance sheet

Projected Baalance sheet

		Year ending March 31st								
Sr. No	Description	I	II	III	IV	V	VI	VII	VIII	IX
Α	Asset									
	1 Fixed Capital expenditure									
	Gross Block	15,963,000	14,366,700.00	12,930,030.00	11,637,027.00	10,473,324.30	9,425,991.87	8,483,392.68	7,635,053.41	6,871,548.07
	Less- Depreciation	1,596,300	1,436,670.00	1,293,003.00	1,163,702.70	1,047,332.43	942,599.19	848,339.27	763,505.34	687,154.81
	net Block	14,366,700	12,930,030.00	11,637,027.00	10,473,324.30	9,425,991.87	8,483,392.68	7,635,053.41	6,871,548.07	6,184,393.27
	2 Sundry debtors	2,510,890	2,825,588	3,167,308	3,538,069	3,940,033	4,375,510	4,616,163	4,870,052	5,137,905
	3 Cash/ bank balance	2,171,684	5,263,395	8,783,452	12,790,202	17,344,198	22,508,570	28,181,576	36,403,810	44,979,717
	Total assets	19,049,274	21,019,013	23,587,787	26,801,595	30,710,223	35,367,473	40,432,793	48,145,411	56,302,016
В	Liabilities									
	1 Capital	1,650,000	5,265,941	9,435,013	14,203,107	19,616,221	25,724,142	32,580,670	39,858,255	47,570,121
	Add- Profit	3,615,941	4,169,072	4,768,094	5,413,114	6,107,921	6,856,528	7,277,584	7,711,867	8,155,839
	Less- Drawings	-	-	-	-	-	-	-	-	-
	Closing capital	5,265,941	9,435,013	14,203,107	19,616,221	25,724,142	32,580,670	39,858,255	47,570,121	55,725,961
	2 term Loan	13,213,000	11,013,000	8,813,000	6,613,000	4,413,000	2,213,000	-	-	-
	3 Working capital	537,000	537,000	537,000	537,000	537,000	537,000	537,000	537,000	537,000
	4 Creditors	33,333	34,000	34,680	35,374	36,081	36,803	37,539	38,290	39,055
	Total liabilities	19,049,274	21,019,013	23,587,787	26,801,595	30,710,223	35,367,473	40,432,793	48,145,411	56,302,016
	Current Ratio									
	Current Assets	4,682,574	8,088,983	11,950,760	16,328,271	21,284,231	26,884,080	32,797,740	41,273,863	50,117,623
	Current Liabilities	570,333	571,000	571,680	572,374	573,081	573,803	574,539	575,290	576,055
	Ratio	8.210241379	14.16634571	20.90463192	28.5272952	37.14000062	46.85248145	57.08534019	71.7445061	87.00140678
					41.29247215					
	Debt Equity ratio									
	Debt	13,750,000	11,550,000	9,350,000	7,150,000	4,950,000	2,750,000	537,000	537,000	537,000
	Equity	5,265,941	9,435,013	14,203,107	19,616,221	25,724,142	32,580,670	39,858,255	47,570,121	55,725,961
	Ratio	2.611119266	1.224163603	0.658306666	0.364494256	0.192426242	0.084405876	0	0	0
	Average				0.574368188					
	Fixed asset coverage ratio									
	Fixed assets	14,366,700	12,930,030	11,637,027	10,473,324	9,425,992	8,483,393	7,635,053	6,871,548	6,184,393
	Debt	13,750,000	11,550,000	9,350,000	7,150,000	4,950,000	2,750,000	537,000	537,000	537,000
	ratio	1.044850909	1.119483117	1.244601818	1.464800601	1.904240782	3.084870067	14.21797656	12.79617891	11.51656102
					5.377062642					
	Debt service coverage ratio									
	Interest on loan (TL + WC)	904,230	796,980	664,980	532,980	400,980	268,980	136,980	53,700	53,700
	Instalment of loan	1,100,000	2,200,000	2,200,000	2,200,000	2,200,000	2,200,000	2,213,000	-	-
	Total	2,004,230	2,996,980	2,864,980	2,732,980	2,600,980	2,468,980	2,349,980	53,700	53,700
	Net operating income	28,328,680	32,012,739	36,015,794	40,361,785	45,076,318	50,186,778	52,968,065	55,901,967	58,996,850
	ratio	14.13444565	10.68166573	12.57104561	14.76841594	17.33051322	20.32692784	22.53979416	1041.004978	1098.637806

Average 13.89721723

Bank opening balance

<sup>1.</sup> asssumed that 90 days of purchases are average creditors maintained

<sup>2.</sup> assumed that 30 days of sales are average debtors maintained by the business

### Annexure 8 - Details of Mnpower

### **Details of Manpower**

S. No.	Designation	In no.	Salary per person per month	Monthly cost			
i.	Labour	5	12,000	720,000			
ii.	Accountant	1	26,000	312,000			
iii.	Security	2	10,000	240,000			
Total		-		1,272,000			
Add: b	Add: benefits @ 20% 254,400						
Total	Total 1,526						

Total annual wages 1,526,400
Annual increase in wages 6%
Total manpower 8

## **Annexure 9 - Computation of Depreciation**

## **Computation of Depreciation**

Sr. No.		Building and civil work	Plant and Machinery	Misc Fixed Asset	Amount in lakhs
i.	Cost	15,963,000	-	-	159.63
ii.	Pre operatives	-	-	-	-
iii.	Contingencies	-	-	-	-
	Total		•	•	159.63

	Rates of Depreciation	10%	15%	10%	Total
Year	1	1,596,300.00	-	ı	1,596,300.00
Year	2	1,436,670.00	-	1	1,436,670.00
Year	3	1,293,003.00	-	1	1,293,003.00
Year	4	1,163,702.70	-	1	1,163,702.70
Year	5	1,047,332.43	-	-	1,047,332.43
Year	6	942,599.19	-	-	942,599.19
Year	7	848,339.27	-	-	848,339.27
Year	8	763,505.34	-	1	763,505.34
Year	9	687,154.81	-	-	687,154.81

#### Annexure 10 - Calculation of Income tax

#### Calculation of Income Tax

	Year ending March 31st								
Particulars	_	II	III	IV	V	VI	VII	VIII	IX
Net profit before tax	27,424,450	31,215,759	35,350,814	39,828,805	44,675,338	49,917,798	52,831,085	55,848,267	58,943,150
Add- dep on SLM		-	-	-	-	-	-	-	-
Sub total	27,424,450	31,215,759	35,350,814	39,828,805	44,675,338	49,917,798	52,831,085	55,848,267	58,943,150
Less- Dep on WDV	1,596,300	1,436,670	1,293,003	1,163,703	1,047,332	942,599	848,339	763,505	687,155
Sub total	25,828,150	29,779,089	34,057,811	38,665,103	43,628,006	48,975,199	51,982,746	55,084,762	58,255,995
Less - Deductions	-	-	-	-	-	-	-	-	-
Taxable profits	25,828,150	29,779,089	34,057,811	38,665,103	43,628,006	48,975,199	51,982,746	55,084,762	58,255,995
Income tax @30%	7,748,445	8,933,727	10,217,343	11,599,531	13,088,402	14,692,560	15,594,824	16,525,429	17,476,799

## Annexure 11- Break even analysis (At maximum capacity utilization)

## Break even capacity at maximum capacity utilixzation

Sales		50,217,800
Variable cost		
- Interest on Working capital	55,000	
- electricity expense	306,308	361,308
Contribution		49,856,492
Less: fixed cost		
Wages and salaries		305,280
Office Electricity expense		90,000
Depreciation		9,778,607
Fixed cost		10,173,887

Warehouse
Rs. per kg

Sales price per kg	8	
Interest on Working capital	0.01	
Electricity charges	0.12	
Contribution per unit	7.87	

FC	10,173,887
BEP in kgs	1,292,844.86

BEP % 71.51%

## Annexure 13 - Repayment schedule

## Repayment schedule

Amount of Loan (in lakhs) 143.13
Rate of interest 6.00%
Moratorium period 6 months

Year	Quarter	Balance outstanding	Principal instalment	Interest
	1	143.13	0	2.147
1	2	143.13	0	2.147
1	3	143.13	5.5	2.147
	4	137.63	5.5	2.0645
	1	132.13	5.5	1.982
2	2	126.63	5.5	1.8995
~	3	121.13	5.5	1.817
	4	115.63	5.5	1.7345
	1	110.13	5.5	1.652
3	2	104.63	5.5	1.5695
3	3	99.13	5.5	1.487
	4	93.63	5.5	1.4045
	1	88.13	5.5	1.322
4	2	82.63	5.5	1.2395
~	3	77.13	5.5	1.157
	4	71.63	5.5	1.0745
	1	66.13	5.5	0.992
5	2	60.63	5.5	0.9095
	3	55.13	5.5	0.827
	4	49.63	5.5	0.7445
	1	44.13	5.5	0.662
6	2	38.63	5.5	0.5795
"	3	33.13	5.5	0.497
	4	27.63	5.5	0.4145
	1	22.13	5.5	0.332
7	2	16.63	5.5	0.2495
′	3	11.13	5.5	0.167
	4	5.63	5.63	0.0844

#### **Cash Flow operations**

Particulars	l	II	III	IV	V	VI	VII	VIII	IX
Opening cash Balance	537,000.00	2171684.333	5263395.185	8783452.186	12790201.54	17344198.29	22508569.64	28181576.36	36403810.16
Add: Sales realizations	27619790	31081470.35	34840385.67	38918760.22	43340363.82	48130614.55	50777798.35	53570577.26	56516959.01
Less: Payment made to creditors of previos year	0	33333.33333	34000	34680	35373.6	36081.072	36802.69344	37538.74731	38289.52225
Add: Receipts from debtors of previos year	0	2510890	2825588.213	3167307.788	3538069.111	3940033.074	4375510.414	4616163.487	4870052.479
Less: Payments made for current year purchase	1768666.667	1860320	1957219.2	2059670.352	2167997.553	2282543.977	2388357.622	2500372.876	2618958.889
Less: Interest payments	904230	796980	664980	532980	400980	268980	136980	53700	53700
	25483893.33	33073411.35	40273169.87	48242189.85	57064283.31	66827240.87	75099738.09	83776705.48	95079873.24
Income tax	7748445	8933726.568	10217343.38	11599530.81	13088401.75	14692559.73	15594823.86	16525428.6	17476798.61
	17735448.33	24139684.78	30055826.49	36642659.04	43975881.56	52134681.14	59504914.23	67251276.88	77603074.63
Distrucutions made from profits	14463764	16676289.59	19072374.3	21652457.5	24431683.27	27426111.5	29110337.87	30847466.72	32623357.41
	3271684.333	7463395.185	10983452.19	14990201.54	19544198.29	24708569.64	30394576.36	36403810.16	44979717.22
Less: Principal repayment of loan	1100000	2200000	2200000	2200000	2200000	2200000	2213000		·
Closing cash balance	2171684.333	5263395.185	8783452.186	12790201.54	17344198.29	22508569.64	28181576.36	36403810.16	44979717.22

#### S. No. Assumptions

- 1 In the process of processing vegetables and fruits, it is assumed that there is normal loss of 10% of output produced
- 2 Warehouse electricity are semi-fixed cost. Rs. 90,000 pa is fixed, balance is variable at Rs. 12 per unit usage
- 3 Electricity usage in units is given below

4 Stationery expense is fixed at Rs. 2,00,000 with annual increase of 2%

5 Revenue is Rs. 8 per kg per day which increase at 5.5% per annum Capacity utilization in year I is 75% which will increase 5% annually

 Usage in units
 2000
 21000
 22050
 23152.5
 24310.13
 25525.63
 25525.63
 25525.63
 25525.63
 25525.63
 25525.63
 25525.63
 26525.63
 26525.63
 26600
 277830
 291721.5
 306307.6
 306307.6
 306307.6
 306307.6
 306307.6
 306307.6



#### (Wholly - owned subsidiary of NABARD)

- i. More than 100 Full-time Consultants
- ii. Backed by 400 domain specialists
- iii. Executed over 1700 assignments across India and in African and Asian Continents
- iv. Core Competencies
  - a. Preparation/Appraisals of DPRs
  - b. Techno-feasibility study
  - c. Baseline Surveys
  - d. Project Management Consultancy
  - e. Climate Issues and Green Funds
  - f. Monitoring and Evaluation
  - g. Impact Assessment Studies
  - h. Third Party Monitoring of Infrastructural Projects
  - i. Skills for Livelihood
  - j. Capacity Building
  - k. Accreditation of Rural Godowns
  - I. Climate Change Issues
  - m. CSR Facilitation
  - n. IT in Rural Banks

## **Pro - Services Rendered by NABCONS**

No.	Name of Services	Description
1	Project Management Consultancy (PMC)	Entails provision of end-to-end solution, including assistance in statutory approvals, bid process management, issuing and evaluating tender documents and supervision over infrastructure projects like Mega Food Park, Rural Godowns, Cold Storage, etc. funded by Govt. or private entities.
2	Preparation of Detailed Project Report / Conduct / Techno-economic Feasibility	For various activities under agriculture, horticulture, forestry, fisheries, irrigation, animal husbandry, food processing activities, agri-infrastructure, climate issues, etc.
3	Third Party Monitoring (TPM) of Infrastructure Projects	TPM of various Govtfunded infra projects to assess the level of compliance followed in execution. This also covers socioeconomic impact evaluation.
4	Monitoring and Evaluation (M&E)	M & E is undertaken for various developmental schemes of Govt. of India and State Govts in the areas of agriculture, animal husbandry and all other socio-development sectors.
5	Training and Capacity Building	Training is imparted on forward markets, agriculture market infrastructure, rural godown, agri-financing, treasury and investment management for banks, etc.
6	Studies / Baseline Surveys	Baseline surveys are taken up for measuring impact of community investment made by public and private sector Companies. Studies are conduct on women, children, disadvantaged groups / regions, etc.
7	Livelihood Mapping	Livelihood mapping and analysis is done for identification of potential activities to be taken up by SHGs
8	International Visitors' Programme / International Exposure Visits	Entails organizing study tours / exposure for the visiting foreign delegates to their areas of interest such as watershed, microfinance, fin-inclusion, cooperatives, projects appraisal, agroprocessing, post-harvest technologies, farmers' clubs, etc.
9	Consultancy on Banking and Finance	Designing and execution of priority sector strategies, advisory services on Treasury and Investment Management for Banks, preparation of IT Policy, etc.
10	Transaction advisory	Transaction Advisory for setting up of Agri-mall, Silos & Cold Storages
11	Skills for Livelihood	Skilling of rural BPL youth and placement in the formal sector, monitoring skill initiatives of MORD, Govt. of India, facilitating access to credit for trainees, etc.
12	Accreditation of Godowns	Engaged by WDRA as Accreditation Agency for accrediting rural godowns.